

## Coordonnées

kelly.soudan1210@gmail.com

www.linkedin.com/in/kelly-soudan  
(LinkedIn)

## Principales compétences

SaaS Sales

eIDs

Identity Verification

## Languages

Anglais (Native or Bilingual)

Français (Native or Bilingual)

Coréen (Elementary)

Espagnol (Limited Working)

# Kelly Soudan

Global Identity Verification Without the Complexity | Business  
Development @ Hopae  
Séoul, Corée du Sud

## Résumé

At , we're on a mission to make identity verification simple, trusted,  
and connected across borders.

Through a single integration, we give businesses access to over .

This removes the complexity of managing separate systems one by  
one.

Always happy to chat about identity, trust, or where the industry is  
headed.

✉ # Reach me at [kelly@hopae.com](mailto:kelly@hopae.com)

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## Expérience

### Hopae

Business Development Representative

juin 2025 - Present (6 mois)

Seoul, South Korea

### Visibrain

Business Development Representative

février 2023 - novembre 2024 (1 an 10 mois)

Paris, France

Visibrain is a SaaS platform that helps major brands monitor social media and protect their reputation. I drove outbound and inbound sales efforts, engaging top-tier prospects through calls, emails, and events. Hit 120% of meeting target with 432+ meetings in a year (goal: 360).

### Chilled CBD Water - <We are hiring>

Marketing and Sales Officer

juin 2021 - février 2023 (1 an 9 mois)

Paris, France

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## Formation

### FERRANDI Paris

Master of Science - MS, Hospitality Management · (2020 - 2021)

### Université Paris 1 Panthéon-Sorbonne

Licence Stratégie d'Economie d'Entreprise, Economie et Gestion  
· (2018 - 2020)

### Lycée Montaigne Paris

CPGE, Économique et commerciale · (2016 - 2018)

### Lycée Van Dongen

Baccalauréat, ES · (2013 - 2016)